

Table 01

EXPORT PERFORMANCE OF COCONUT PRODUCTS - 2023/2024/2025 (RS. MLN)

PRODUCT CATEGORY	V O L U M E (MT)						V A L U E (Rs./Mln)					
	Jan - Dec 2023	Jan - Dec 2024	% Change	Jan - July 2024	Jan - July 2025	% Change	Jan - Dec 2023	Jan - Dec 2024	% Change	Jan - July 2024	Jan - July 2025	% Change
KERNEL PRODUCTS												
Coconut Oil	5,518	7,391	34	4,012	4,973	24	3,877.58	5,516.68	42	2,807.55	6,474.37	131
Virgin Coconut Oil	14,728	16,214	10	9,338	9,063	-3	17,974.24	19,514.90	9	10,543.74	17,216.88	63
Desiccated Coconut	37,988	40,250	6	24,103	12,582	-48	24,062.23	29,979.89	25	16,122.15	16,727.60	4
Copra	979	344	-65	221	142	-36	418.18	143.50	-66	91.47	112.02	22
Fresh Nuts (000 Nos.)	14,127	17,246	22	9,793	7,353	-25	2,165.04	2,327.22	7	1,313.74	1,142.30	-13
King Coconut (Nos.)	12,909,100	8,007,031	-38	4,706,266	4,927,167	5	3,325.49	2,042.26	-39	1,218.81	1,297.29	6
Coconut Poonac	25,647	3,165	-88	2,049	1,650	-19	2,712.58	439.23	-84	281.60	309.74	10
Oil Cake	177	406	129	37	607	1,540	31.87	98.13	208	11.07	206.14	1,762
Coconut Cream	20,673	25,391	23	15,563	17,470	12	11,771.34	13,592.17	15	8,115.70	13,519.24	67
Coconut Milk	58,013	77,832	34	43,612	47,157	8	28,471.28	33,564.90	18	18,741.70	27,313.19	46
Coconut Milk Powder	8,407	11,428	36	6,249	7,794	25	13,153.29	17,229.69	31	9,112.46	16,294.18	79
Defatted Coconut	2,366	4,048	71	1,317	7,968	505	805.84	1,790.41	122	374.80	4,639.96	1,138
Coconut Water	29,220	36,348	24	18,017	26,310	46	8,301.76	9,318.82	12	4,665.55	6,642.70	42
Coconut based Arrack (Liter)	34,723	31,558	-9	19,448	32,142	65	61.30	57.32	-6	34.57	52.19	51
Vinegar (Liter)	43,403	44,063	2	24,253	22,174	-9	47.30	30.89	-35	17.54	12.18	-31
Coconut Fatty Acid	253	578	129	397	144	-64	59.04	140.91	139	93.24	50.75	-46
Coconut Butter	182	112	-38	64	99	55	197.16	145.46	-26	83.56	160.01	92
Coconut Flour	3,594	3,928	9	2,417	1,769	-27	1,007.26	1,161.31	15	685.57	658.57	-4
Coconut Sugar / Treacle / Syrup	118	240	104	131	215	64	109.28	240.71	120	129.82	294.15	127
Coconut Amino	622	790	27	465	539	16	994.17	1,119.92	13	662.38	534.01	-19
Grated Coconut	-	115	-	26	40	57	-	107.05	-	22.80	45.31	99
SUB TOTAL KERNEL PRODUCTS							119,546.22	138,561.37	16	75,129.81	113,702.77	51
FIBRE PRODUCTS												
Mattress Fibre	68,888	62,964	-9	42,990	28,850	-33	3,748.03	3,506.77	-6	2,412.20	1,901.49	-21
Bristle Fibre	1,853	1,750	-6	1,052	728	-31	676.86	571.70	-16	367.11	237.09	-35
Twisted Fibre	13,315	10,826	-19	7,024	4,868	-31	1,163.50	932.59	-20	581.29	529.76	-9
SUB TOTAL FIBRE PRODUCTS	84,057	75,541	-10	51,065	34,446	-33	5,588.40	5,011.07	-10	3,360.60	2,668.34	-21
SHELL PRODUCTS												
Coconut Shell Charcoal	9,975	11,085	11	8,468	4,315	-49	1,635.27	1,962.24	20	1,529.93	1,036.50	-32
Coconut Shell Pieces & Shell Flour	285	186	-35	180	215	20	47.80	38.01	-20	33.33	37.56	13
Coconut Shell Activated Carbon	51,540	58,381	13	34,603	32,766	-5	40,505.79	45,656.45	13	26,337.56	31,414.52	19
SUB TOTAL SHELL PRODUCTS	61,800	69,652	13	43,251	37,296	-14	42,188.85	47,656.69	13	27,900.82	32,488.58	16

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	Jan - Dec 2023	Jan - Dec 2024	% Change	Jan - July 2024	Jan - July 2025	% Change	Jan - Dec 2023	Jan - Dec 2024	% Change	Jan - July 2024	Jan - July 2025	% Change
4 FINISHED PRODUCTS (FIBRE)												
28 Coir Yarn	801	814	2	508	512	1	172.33	179.53	4	121.93	106.83	-12
29 Coir Twine / Rope	6,678	4,046	-39	2,201	2,706	23	2,547.39	1,323.15	-48	726.72	928.17	28
30 Tawashi Brushes (Pcs '000)	20,918	18,111	-13	8,706	9,072	4	1,273.03	981.46	-23	504.13	492.67	-2
31 Coir Brooms & Brushes (Pcs '000) (Other than tawashi)	12,452	12,438	-0.1	6,905	6,649	-4	2,899.51	2,584.39	-11	1,454.24	1,429.64	-2
32 Rubberized Coir pads & Mattress for Bedding (Pcs)	661,575	319,508	-52	226,454	129996 MTK + 2748 NMB	-	211.37	272.32	29	153.80	163.41	6
33 Coir Mats & Rugs (M ²)	268,665	158,043	-41	98,184	237,917	142	360.10	280.20	-22	182.75	248.36	36
34 Coir Matting (M ²)	5,450	1,874	-66	1,789	3,044	-	7.37	3.75	-49	3.57	21.92	514
35 Coir Fibre Pith /Dust	23,915	21,994	-8	13,646	11,174	-18	1,970.19	1,596.47	-19	975.51	889.61	-9
36 Husk Chips	3,352	9,065	170	4,144	3,682	-11	380.02	957.91	152	444.50	343.69	-23
37 Geo Textiles	4,197	3,886	-7	2,319	2,350	1	1,462.53	1,250.04	-15	735.40	748.81	2
38 Moulded coir products for use in Horticulture	303,022	360,160	19	211,691	221,737	5	48,482.85	56,009.93	16	32,652.93	39,927.34	22
SUB TOTAL FIBRE FINISHED PRODUCTS							59,766.69	65,439.14	9	37,955.48	45,300.46	19
5 OTHER PRODUCTS												
39 Coconut Ekels	14,113	11,231	-20	7,583	6,036	-20	1,609.37	1,231.25	-23	803.91	765.65	-5
40 Coconut Wood / Handicrafts	9	14	67	7	10	51	20.53	21.43	4	9.91	18.32	85
41 Matured Leaves Based Products	-	0.12	-	0.03	0.08	135	-	0.19	-	0.06	0.18	225
SUB TOTAL OTHER PRODUCTS	14,122	11,246	-20	7,589	6,046	-20	1,629.90	1,252.87	-23	813.87	784.15	-4
TOTAL VALUE OF ALL PRODUCTS							228,720.07	257,921.14	13	145,160.58	194,944.30	34

Source - Sri Lanka Customs

	2024	2025	%
	Jan - July	Jan - July	Change
Export Value (US\$ Mln)	473.99	653.15	38

Summary Statement for Table 1:

When comparing Sri Lanka's coconut product export performance from January to July in 2024 and 2025, total export revenue has increased by 34%, reflecting an overall upward trend. This growth was driven primarily by a 51% increase in kernel product export value. While raw fibre products experienced a decline in both volume and value during the said period of 2025, shell products recorded a 16% increase in export value, despite a reduction in volume. Notably, finished fibre products saw a strong 19% growth in export earnings during the same period.